



Your business and investment link to the Mekong regior



# VIETNAM DOING BUSINESS & TAX BRIEFING

Empire Hotel, Wan Chai, Hong Kong Tuesday 11 April 2017 (0900 – 1230)

# Why Vietnam?

- 93m population Young, dynamic and eager to embrace global lifestyles
- Increasing global integration through investment and trade agreements
- Excellent manufacturing hub for labour intensive production for exporting to USA / Europe / ASEAN. Large production facilities of major multinationals are relocating to Vietnam from China (mobile phones, electronics, garments / textiles)
- Rapid urbanization attractive property sector and urban demands
- Increasing sophistication of consumer tastes and demands as more and more Vietnamese people travel abroad and become exposed to foreign brands and international experience;
- Continuing liberalization of investment and business regulations in Vietnam;
- Further opening up of the stocks market, allowing foreign majority control for certain PLCs
- Extensive investment in infrastructure and utility, opening up vast tract of the country for rapid economic development.

## **Executive Briefing - Hot Topics!**

- An update on the economic and business environment in Vietnam in 2017.
- Attractive Business Sectors for foreign investors
- Survey of typical operating costs in HCMC and Hanoi – rental, salary, office rental and living costs

- Most recent updates on Investment / Enterprise law - understanding the regulatory and administrative steps in getting investment license for foreign investors
- Market entry strategy for trading and distribution business and contracting services:
  - Independent distributors and agents;
  - o Representative Office;
  - Joint ventures;
  - 100% or foreign controlled subsidiary;
- Legal, management and control structure of companies in Vietnam
- Vietnam Taxes in a Nut-shell
- Corporate Income Tax Planning for inbound investment
  - Equity / Debt
  - o Holding company
  - o Taxation on M&A
- Withholding tax and Double Tax Agreement
- VAT Planning and Administration
- Tax Planning for Profit Repatriation
- Foreign exchange control capital / current account, regulations
- Personal Income Tax planning
- Work permit, tax and visa issues for legal representative, chief representative and expatriates generally

## Who Should Attend

- CEOs and Directors of foreign companies with Vietnamese operations
- CFO, Financial controllers and accountants
- Corporate affairs, legal and company secretarial officers
- CPA and consultants firms advising their clients on Vietnam investment

# Speaker / Consultant



#### Lim Chor Ghee

General Director Tricor Vietnam

Based in Vietnam since 2007, Chor Ghee has supported many foreign companies in

entering Vietnam through M&A and new investment licensing application, as well as providing taxation, financial management and business advisory support for multinational clients.

He has successfully developed an advisory and accountancy practice that has since March 2014 merged into Tricor Vietnam Company Limited. Also servicing clients in business matching and investment brokerage.

Prior to starting his business ventures in Vietnam, Chor Ghee worked in professional practice and commerce. He started his accounting and advisory career with Big 4 firms from 1993-1996. He then joined a Hong Kong-listed hospitality and leisure group as an accountant and left as the Group's Vice President (Legal and Corporate Affairs) in 2002. During his tenure, he managed cross border legal, taxation, and corporate affairs for the group's business operations that spanned more than 15 countries.

Professionally Chor Ghee is a member of the CPA Australia, Malaysian Institute of Accountants and Chartered Institute of Taxation. He holds several postgraduate academic qualifications in business administration, political science and ecommerce from distinguished universities in Australia and UK.

#### **Supporting Organizations**



Tricor Group ("Tricor") is a global provider of integrated Business, Corporate and Investor Services. As a business enabler, Tricor provides outsourced expertise in

corporate administration, compliance and business support functions that allows clients to concentrate on what they do best - Building Business.

Tricor Vietnam offers one-stop compliance and advisory services in Vietnam. Tricor professionals are experts in market entry, compliance services and advisory functions. Our specialists in Vietnam provide a comprehensive range of services including:

- Vietnam Market Entry & Business Advisory
- Investment Certificate licensing and company formation, corporate secretarial and administrative services
- Representative office set up and compliance
- Advisory on loan registration and profit repatriation
- Accounting and book-keeping (IFRS and VAS)
- Tax advisory and compliance services
- Mobility and expatriation services (work permit, residence visa and expatriate tax planning)
- Payroll outsourcing and Human Resources Consulting
- Treasury management
- Financial and tax due diligence

Tricor Vietnam maintains offices in Ho Chi Minh City and Hanoi.

#### Event Organizer PELIGO Advanced Learning Academy

A regional alliance of conference organizers and training companies that brings to you strategic financial and peligo business management programs aimed at equipping professionals with global managerial skills. Our event producers have many years of experience in putting together contemporary conference and workshop topics for highly targeted audience. We invite expert speakers who are practicing consultants, senior corporate executives distinguished academics with extensive and experience in the areas of cross border financial management, international tax planning, corporate strategic management and applied finance. accounting. Over the years, we have received the continuous support from our clients and sponsors that include major public listed and multinational companies, large enterprises, government bodies and established consulting firms in the region.



Your business and investment link to the Mekong region

Indochina Link derives it synergies from the alliance of regional business advisors, lawyers, accountants and entrepreneurs who are committed to intensifying business and investment link in the Indochina region.

Our alliance members are strong believers of further economic integration in the greater Mekong region. We see vast opportunities offered in this region of abundant natural resources and dynamic population that complements the economic and financial clout of vibrant East Asian economies.

The alliance was incepted in Vietnam in 2007. We have organized many Indochina investment and

"doing business" conferences and workshops in Singapore, Kuala Lumpur, Ho Chi Minh City, Jakarta and Bangkok. Indochina Link has spearheaded many study tours and business exchanges, and has worked with trade promotion institutions and professional bodies for exchanges in the region.

We publish "doing business" information, and with the growing cross border investment and M&A activities in Indochina, we offer business intelligence, market feasibility studies and market research reports. Working closely with our alliance members in Vietnam, Cambodia, Thailand and Laos, we also offer a full suite of professional services ranging from valuation, due diligence, structuring, tax planning and accounting.

# **Registration Details**

Early Birds! Pay By 31<sup>st</sup> March 2017

HKD 2,600 per person (10% discount for groups of 3)

#### **Normal Price**

# HKD 3,000 per person (10% discount for groups of 3)

(Half Day Workshop - Morning coffee / refreshment provided)

# **Event Consultants**

# Mr EC Tan

🔇 +852 8193 0980

Wechat/Line/WhatsApp: Choon-VN Skype ID: peligotraining

E-mail: events@peligotraining.com

Vietnam: +84 93 805 9753 (Eng Choon)

## In Singapore: Indochina Link Pte Ltd (200713333E)

10 Anson Road #15-14 International Plaza Singapore 079903 www.indochinalink.com

#### Notes:

Confirmation of attendance is subject to receipt of full payment. No cancellation will be entertained after confirmation, but substitutes are allowed.

#### Our Track Record

- Vietnam Tax Briefing
  - Singapore 17 Oct 2016
  - Hong Kong 21 Nov 2016
  - o Bangkok 21 Oct 2016
  - o Kuala Lumpur 8 Dec 2016
- Vietnam Investment Easier Market Entry and Effective Company Management with New Investment / Enterprise Law
  - o Bangkok 18 January 2016
  - Hong Kong 8 Oct 2015
  - Ho Chi Minh City 14 Oct 2015
  - Singapore 31 August 2015
  - Kuala Lumpur 31 July 2015
- VIETNAM Market Access, Investment Regulations and Tax Updates Singapore - Wed 15 April 2015
- VIETNAM Attractive Business Sectors (Updates), Market Analysis, Market Entry Strategies and Managing Regulatory / Business Issues Singapore - Thursday 30 October 2014
- VIETNAM Doing Business and Tax Updates

Bangkok 30 May 2014

- VIETNAM Acquiring Business and Investment Updates Shanghai – 14 April 2014
- VIETNAM Setting Up and Acquiring Businesses (with Tax Updates) Singapore 14 March 2014 Kuala Lumpur 28 March 2014
- VIETNAM Investment and Tax Updates Taipei ROC 30 October 2013
- VIETNAM Acquisition and Structuring of Businesses Kuala Lumpur 28 Aug 2013 Singapore 29 Aug 2013

.....And many other workshops in the region on Vietnam investment since 2006.....

www.indochinalink.com







# VIETNAM DOING BUSINESS & TAX BRIEFING

Empire Hotel, Wan Chai, Hong Kong Tuesday 11 April 2017 (0900 – 1230)

Peninsular Excelsior / Singapore Friday 17<sup>th</sup> March 2017 (0900 – 1300)

# Speaker:

Lim Chor Ghee (Mr), General Director/ Practice Leader, Tricor Vietnam

0830 - 0900	Registration / Coffee	
0900 – 1030	<ul> <li>An update on the economic and business environment in Vietnam in 2017.</li> <li>Attractive Business Sectors for foreign investors</li> <li>Survey of typical operating costs in HCMC and Hanoi – rental, salary, office rental and living costs</li> <li>Most recent updates on Investment / Enterprise law - understanding the regulatory and administrative steps in getting investment license for foreign investors</li> <li>Market entry strategy for trading and distribution business and contracting services: <ul> <li>Independent distributors and agents;</li> <li>Representative Office;</li> <li>Joint ventures;</li> <li>100% or foreign controlled subsidiary;</li> </ul> </li> </ul>	
1030 - 1045	Coffee Break	
1045 – 1300	<ul> <li>Vietnam Taxes in a Nut-shell</li> <li>Corporate Income Tax Planning for inbound investment <ul> <li>Equity / Debt</li> <li>Holding company</li> <li>Taxation on M&amp;A</li> </ul> </li> <li>Withholding tax and Double Tax Agreement</li> <li>VAT Planning and Administration</li> <li>Tax Planning for Profit Repatriation</li> <li>Foreign exchange control – capital / current account, regulations</li> <li>Personal Income Tax planning</li> <li>Work permit, tax and visa issues for legal representative, chief representative and expatriates generally</li> </ul>	

	Sign Me Up			
	Registration F			
	<b>Eindoching</b>			
		ie mekolig region		
DOI	NG BUSINESS & TA	X BRIEFING		
	mpire Hotel, Wan Chai, uesday 11 April 2017 (0			
Name	<u>Email</u>	Designation		
1				
2				
3	<u></u>			
(10% discount applies to group of	3 or more)			
Company:				
Address:				
Telephone:	Fax:			
		son:		
Do you have an existing busines	s operation in Vietnam?	YES / NO		
Payment / Terms & Conditions				
Kindly remit to				
INDOCHINA LINK PTE LTD				
Oversea-Chinese Banking Corporation Limited, Singapore				
SWIFT code: OCBCS	GSG			
Account No: 62	29 184 607 001			
Please email the remittance sl	ip to <u>events@peligotrainin</u>	<u>g.com</u> for our records.		
Confirmation of attendance is	subject to receipt of full pa	ayment. No cancellation will be allowed		
after confirmation, but substitutes are allowed. The management have right to change the date /				
venue of the event with notice	venue of the event with notice to given in advance.			

# 

# **Introduction to Tricor**

# The Business Enablers

#### **About Tricor**

Tricor Group (Tricor) is a global provider of integrated Business, Corporate and Investor Services. As a business enabler. Tricor provides outsourced expertise that allows our clients to concentrate on what they do best - Building Business.

#### **Our Services**

Tricor's professional specialists provide a comprehensive range of services including the following: Business Advisory; Entity Formation; Corporate Governance, Corporate Administration & Secretarial; Trust & Fiduciary Services; Accounting & Financial Reporting; Payroll, Payment & Treasury Administration; Services for New Issues / Initial Public Offerings & Registry Management: Tax Services: China Entry & Consulting: Executive Search; Management Consulting; Human Resource Consulting; and Fund Administration.

#### **Our People**

Our key senior executives are former partners and senior professionals from major international accounting firms and other professional firms. With over 2,000 staff operating from 37 cities in 20 countries / territories, Tricor delivers high-performance solutions tailor-made to meet your needs.

#### **Our Clients**

Tricor Group's client portfolio includes over 1,000 companies listed on the Hong Kong Stock Exchange, more than 500 companies listed in Singapore and Malaysia, over 40 per cent of Fortune Global 500 companies, as well as a significant share of multinationals and private enterprises operating across international markets.

#### **Our Business Partners**

Our business partners include international accounting and law firms, leading investment and private banks, and financial and tax advisers.

#### **Contact Us**

Please email us at info@hk.tricorglobal.com or visit www.tricorglobal.com.

#### **Our Main Services**

- Business Services
- Business Advisory Accounting & Financial Reporting
- Treasury & Payment Administration
- Human Resource & Payroll Administration
- Tax Services
  - Trade Services
  - Trust Assets Administration
- Fund Administration
- Governance, Risk & Compliance
- Information Technology Solutions

**Corporate Services** 

Investor Services

- Entity Formation & Business Establishment
- Corporate Governance, Corporate Administration & Secretarial
- Listed Issuer & Named Company Secretary Services
- Trust & Fiduciary Services
- Due Diligence & Corporate Health Check
- Fund Secretarial & Compliance Services
- Liquidation, Dissolution & Cessation of Business
- Process Agent & Escrow Services

New Issues / Initial Public Offerings

- Registry Management
- Corporate Actions
- Shareholder Communications
- Meeting Management & Scrutineer Services
- Tricor Investor Services Centre
- Website Design & Maintenance

China Services

- Establishment of Entities & Operations
- Annual Compliance & Corporate Health Check
- Accounting & Financial Reporting
- Treasury & Payment Administration • Human Resource & Payroll Administration
- Tax Services

Business Advisory

- Custodian & Process Agent Services
- Information Technology Solutions

• Executive Search & Selection

Executive Search & **HR** Solutions

- Compensation & Benefits Planning and Benchmarking Soft Skills & Management Development Training
- Performance Management Systems

- Transition Talent Management / Career Coaching

Management Consulting

- Organization Structuring
- Human Resource Consulting
- Talent Management

- Recruitment Process Outsourcing

- - Talent Assessment Centre
  - Human Resource Outsourcing

  - Strategic Management

    - Board Governance & Director Remuneration
      - Consulting
    - Business Process Management

    - Training Resources Consulting